

NATIONAL CUSTOMS BROKERS & FORWARDERS ASSOCIATION OF AMERICA, INC.

VOICE OF THE INDUSTRY SINCE 1897

Trending Now: Industry Changes & The Road Ahead

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Supply Chain Consistency and Predictability



Single Window

International Trade Data System (ITDS)

- Automated Commercial Environment(ACE)
- Executive Order 13659 <u>Streamlining the Export/Import Process For America's Businesses</u>
- 47 Government Agencies
 - Working Groups
 - o Implementation Guides
 - Business Rules
 - o Pilots
 - Hold Authority
 - Message Sets
- November 1, 2015
- Centers of Excellence and Expertise



ACE Adoption Rate Monthly Report



March 2015

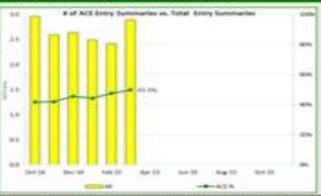
ACE Users Statistics Accounts and Portal Users # Trade Portal Users (approved since incoming of ACI) 61,815 62,202 0.6% # Trade Accounts 23,821 23,954 0.6% 0.0% # PGA Agencies justive in Partal this month) 22 22 Filers of Cargo Entries (CE) and Entry Summaries (ES) # ACE Certified Software Vendors for CE (38 total) 75% 12 25 # ACE Approved Cargo Entry Filers 601 SHAP 540% # Cargo Entry Filers who Filed in ACE this Month 580 93 60.3% 31.4% 83 121 # CE Filers who Filed at Least Once in ACE (unive investion of ACE) # Top 200 who Filed Cargo Entries in ACE this Month. 21 22 4.8% 0.1% # Total ACE and ACS Cargo Entry Filers this Month 2.319 2,317 # ACE Certified Software Vendors for ES (Attorne): 366 36 ONL 167% # ACE Approved ES Filers 1,177 3.137 # ES Filers who Filed in ACE this Month 703 808 15% 897 1176 # ES Fillers who Filled at Least Once in ACE (since inception of ACE) BOIL # Top 200 who Filed ES in ACE this Month 9.8% 132 1450 # Total ACE and ACS ES Filers this Month 2.383 2.415 1.35

- 32% of all approved ACE Cargo Entry filers filed at least one time in ACE, and 38 of those were first time CE filers in March.
- 29% of all approved ACE ES filers filed at least one time in ACE, and 89 of those were first time ES filers in March.
- New methodology used to obtain accurate count of approved filers.

Deployment of Core Capabilities by Themes



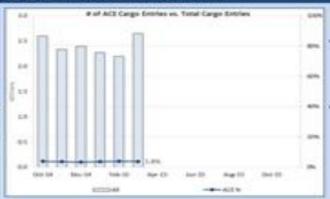
Entry Summary Submission Rates



- ACE entry summary submission rate for the month of March reached an all time high of 50%.
- Volume of eligible ACE entry summaries increased by 26% while volume of ES filed in ACS only grew by 14%.

Based on the 2014 ABO Trade User Satisfaction Survey, 36% of filers/brokers surveyed indicated they would file 100% of their ES and Cargo Entries in ACE by July 2015, 33% of surveyed filers/brokers plan to wait until October to file 100% of their ES and Cargo Entries in ACE.

Cargo Entry Submission Rates



- ACE cargo entry submission rate for the month of March remains relatively flat at 4%.
- Volume of eligible ACE cargo entry increased by 18% while volume of cargo entries in ACS grew by 21%.



Australia 2005 Integrated Cargo System

- Just two months out from Christmas, and with importers and retailers on the verge of their biggest period of the year, containers full of everything from toys to white goods, computers, pharmaceuticals and even urgent medical supplies are mounting up in warehouses, air terminals and on wharves.
- NSW Ports Minister Eric Roozendaal said at least 13 ships were likely to be turned away from Sydney's Port Botany over the next few days.
- Delays caused by the "Integrated Cargo System" introduced last week despite predictions of chaos – are causing enormous aggravation among customs brokers, freight forwarders and major importers
- "If Customs is not able to address (the problems) we'll roll back the system," the minister said. Senator Ellison said if Customs did go back to the old system there would be "no timeline" to reintroduce the new software. "We'll (wait) on implementing it until we think we're ready."



ITDS Challenges - Opportunities

- Software Vendor readiness
- Capital Investment
- Operational Changes, training
- Non-automated processes HAWBL
- Increased functionality in Operations
- Paperless Environment SEB's
- Data Integration CBP/PGA's
- Better Targeting, lower exams CBP/PGA's
- Efficient Visibility Predictability



Other Factors that Impact the Supply Chain

- World Customs Organization
 - Advance Data
- Education
- Risk Targeting Mindset
- Legislation/Regulation
 - o IMO Safety of Life at Sea (SOLAS)
 - FMCSA Vetting
- Infrastructure Carriers Highway Trust Fund



Thank You

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