

*Thirteenth Annual Convention*

**ENHANCING SMALL BUSINESS**



MAY 2, 3, 4 and 5, 1991  
Mississippi Beach Resort Hotel Biloxi, MS

International  
Freight Forwarders & Customs Brokers Association of  
Program

THURSDAY, MAY 2, 1991

- 6:45 P.M. Registration  
7:00 P.M. Early Bird Cocktail Reception

FRIDAY, MAY 3, 1991

- 8:00 A.M. Registration  
2nd Floor Promenade  
9:30 A.M. Meeting Called to Order  
Sheldon Bernstein, President  
IFF&CBANO, INC.  
President-Owner, The Irwin Brown Company  
New Orleans

Introduction of Officers

Welcome: Helen Scott Callens  
Convention Chairman  
President-Owner,  
Gilsco Forwarding Co., Inc.  
New Orleans

9:45 A.M. FIRST GENERAL SESSION

Moderator: W. S. App, Jr.  
Secretary-Treasurer  
J. W. Allen & Co., Inc.  
New Orleans

TOPIC: An Industry Update

Garland Ruiz  
Asst. Dist. Dir. of Commercial Operations  
U. S. Customs  
New Orleans

David Blackshear  
Director of Aviation  
N. O. International Airport

LATINS  
New Orleans

11:45 A.M. COFFEE BREAK

- 12:00 Noon Moderator: Jo Fredotovich Baudoin  
President  
Dependable International Services  
and Transport, Inc.  
Metairie

FRIDAY, MAY 3, 1991 (Continued)

TOPIC: Understanding Mergers & Acquisitions

Tom James  
Vice-President  
John S. James Company  
Savannah, Georgia

Patty A. Carteaux Meringer  
Associate, Corporate, Tax & Securities Practice  
McGlinchey, Stafford, Cellini & Lang  
New Orleans

2:00 P.M. GOLF TOURNAMENT  
Sunkist Country Club

8:00 P.M. Western Barbecue Extravaganza  
Combo with dancing

SATURDAY, MAY 4, 1991

7:30-9:00 A.M. Buffet Breakfast  
Topaz/Crystal Room

8:00-9:15 A.M. Registration  
2nd Floor Promenade

9:00 A.M. SECOND GENERAL SESSION

Moderator: Sheldon Bernstein  
President-owner,  
The Irwin Brown Co.  
New Orleans

TOPIC: Insurance for the Small Business

La. State Sen. Ken Hollis, C.L.U.  
Ken Hollis & Associates/Mass. Mutual  
La. Legislative Update & Group Health Insurance

Bruce Baudoin  
Disability Income Protection Specialist  
Ken Hollis & Associates/Mass. Mutual

Wendy Townsend, C.L.U., Ch.F.C., F.L.M.I.  
Pension Specialist  
Ken Hollis & Associates/Mass. Mutual

10:30 A.M. COFFEE BREAK

10:45 A.M. TOPIC: Nat. Customs Brokers & Forwarders  
Asn. of Am. Inc.

# New Orleans, Inc.

## SATURDAY, MAY 4, 1991 (Continued)

Paul Wegener  
Vice-President  
M. G. Maher & Co., Inc.  
New Orleans

11:30 A.M. TOPIC: Disaster Prevention: How to protect yourself and your business against claims and lawsuits

Larry Graf  
Vice-President  
Trade Insurance Services, Inc.

1:00 P.M. Port of Gulfport Reception  
Passenger Terminal, East Pier  
Gulfport, MS

3:00 P.M. TENNIS TOURNAMENT  
Mississippi Beach Resort Hotel

4:00-6:00 P.M. DERBY PARTY  
Hospitality Room  
Mississippi Beach Resort Hotel  
Sponsored by Roanoke Ins. Agency, Inc.

7:00 P.M. Cocktails  
Sponsored by Lykes Bros. Steamship Co., Inc.

8:00 P.M. BANQUET

Opening remarks by Convention Chairman  
Helen Scott Callens

Toastmaster: Sheldon Bernstein

Banquet Speaker: J. Ron Brinson  
President  
Board of Commissioners  
Port of New Orleans

Installation of Officers

Dancing following program

## SUNDAY, MAY 5, 1991

7:30-10:00 A.M. Buffet Breakfast  
Topaz/Crystal Room

10:15 A.M. Closing Membership Meeting  
(Members Only)

## SPONSORS

### FRIDAY

#### WESTERN BARBECUE EXTRAVAGANZA

Sponsored by:  
Ayers Steamship  
American Ocean Freight Services  
American President Lines  
Air Cargo Assn.  
Australia New Zealand Direct Line  
Atlantic Container Line  
Central Gulf Lines  
Columbus Line  
Concorde Line  
Deppe Line/ECAM  
DHL Worldwide Express  
Evergreen Marine Corp.  
Gulf & Atlantic Maritime Services  
Hapag-Lloyd (America)  
Honduran Express Line  
Intermarine, Inc.  
Kerr Steamship Co.  
Maersk Line  
Mid Gulf Shipping  
Mittercon International  
NAVCONSA  
Nedlloyd Lines  
Nikou Shipping, Inc.  
NLS (USA) Inc.  
Norton Lilly Int'l, Inc.  
NY&L Line  
Oceans International  
Oceanwide USA  
P&O Container Line  
Project Logistics & Transportation  
Riise Shipping, Inc.  
Spanish Line Steamship Co.  
Strachan Shipping Co.  
Tropical Shippers  
Waterman Steamship Corp.

#### GOLF TOURNAMENT

Sponsored by:  
Trade Ins. Services, Inc.

### SATURDAY

#### BREAKFAST

Sponsored by:  
Sea-Land Service, Inc. and IFF&CBAND

#### TENNIS TOURNAMENT

Sponsored by:  
American Commercial Barge Line  
Atlantic Container Line/Atlantic Coast Express

## PRE-BANQUET COCKTAIL PARTY

Sponsored by:  
Lykes Bros. Steamship Co., Inc.

### SUNDAY

#### BREAKFAST

Sponsored by:  
Board of Commissioners, Port of New Orleans  
and IFF&CBAND

## CONVENTION COMMITTEE

Convention Chairman: Helen Scott Callens  
Program Committee: W. S. App, Jr.  
Sheldon Bernstein  
Jo Fredotovich Baudoin  
Reception Committee: David W. Tuttle  
Prize Committee: Thomas P. Kelly  
Lauren Pittelli  
Lillia Martinez  
Golf Tournament: Robert W. Cisco  
Tennis Tournament: Edw. R. Richeson, Jr.  
Miguel Martinez  
Convention Secretary: Lura C. Dixon

**Children are welcome to accompany  
their parents to breakfast only!**

**Meetings and Special Functions are for  
Registered Delegates only!**

**Registered Delegates are asked to wear their  
badges to all events!**

affiliated member of . . . .

