

*Twelfth Annual Convention*



May 4, 5, and 6, 1990

BILOXI HILTON

BILOXI, MS.

FRIDAY, MAY 4, 1990

8:00 A.M. Registrations  
Mezzanine, Biloxi Hilton

9:30 A.M. Meeting Called to Order

Sheldon Bernstein, President  
IFFACBAND, INC.  
President-Owner, The Irwin Brown Company  
New Orleans

Introduction of Officers

Welcome: Helen Scott Callens  
Convention Chairman  
President-Owner  
Gilsco Forwarding Co., Inc.  
New Orleans

9:45 A.M.

FIRST GENERAL SESSION

President: Sheldon Bernstein

Moderator: W. S. App, Jr.  
Secretary-Treasurer  
J. W. Allen & Co., Inc.  
New Orleans

Topic: "Freight Forwarding - Surviving the  
Exciting Nineties—  
Automation/Maximizing Profits"

Panelists:

Douglas J. Madach  
Vice-President  
The Melco Group International, Inc.  
Topic: "The Computer/Automation"

Joseph F. Mitternacht  
President  
Mittercon International, Inc.  
Topic: "The NVOCC"

FRIDAY, MAY 4, 1990 (Continued)

Gerald M. Lavey  
Regional Vice-President  
The Roanoke Companies  
Topic: "The Insurance Underwriter"

Chester Piazza  
Regional Vice-President  
Danzas Corporation  
Topic: "Inland Transportation -  
Origin to Port"

11:45 A.M.

COFFEE BREAK

12:00 Noon

Moderator: Robert Cisco  
Owner  
Robt. W. Cisco Customhouse Broker  
New Orleans

Panelists:  
Joanne Cornelison  
Deputy Assistant Regional Commissioner  
for Commercial Operations  
U. S. Customs

David M. Johnson  
District Director  
Federal Maritime Commission

2:00 P.M.

GOLF TOURNAMENT  
Sunkist Country Club

8:00 P.M.

SEAFOOD PARTY  
Biloxi Hilton

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SATURDAY, MAY 5, 1990

8:00-9:15 A.M.

Registrations  
Mezzanine, Biloxi Hilton

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 ens Association of New Orleans, Inc.

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SATURDAY, MAY 5, 1990 (Continued)

7:30-9:30 A.M. Buffet Breakfast  
 Dining Room

9:30 A.M. SECOND GENERAL SESSION

Chairman: Sheldon Bernstein  
 Moderator: Roger Mascaro  
 Cargo Manager, TACA Airlines  
 President, N.O. Air Cargo Assn.

Topic: "New Orleans Air Cargo . . .  
 Into the Nineties"

Panelists:

Domestic Air Cargo  
 Georgette Archer  
 Owner/President, Arch Air Freight  
 First V.P., N. O. Air Cargo Assn.

International Air Cargo  
 Gerald N. Higgins  
 Manager, Air Division, NOCS International  
 2nd V.P., N. O. Air Cargo Assn.

Airport Report  
 Larry Johnson  
 Chief/Airport Operations  
 Air Cargo Coordinator

Integrated Carriers  
 Tom Nash  
 Sales Manager, Emery World Wide  
 A CF Company

11:00 A.M. COFFEE BREAK

11:15 A.M. Topic: "1900 — New Strategy for a New ERA"

Speaker: Paul F. Wegener  
 M. G. Maher & Co., Inc.  
 New Orleans

SATURDAY, MAY 5, 1990 (Continued)

12:00-3:00 P.M. Antilles Lloyd Ltd.  
 Eighth Annual Spring Cocktail Party  
 524 W. Beach (corner Pine St.)  
 Pass Christian, MS

3:00 P.M. TENNIS TOURNAMENT  
 Biloxi Hilton

4:00-6:00 P.M. DERBY PARTY  
 Hospitality Room, Biloxi Hilton  
 Sponsored by Roanoke Insurance  
 Agency, Inc.

7:00 P.M. COCKTAILS

8:00 P.M. BANQUET

Opening Remarks by Convention Chairman,  
 Helen Scott Callens

Toastmaster: Sheldon Bernstein

Banquet Speaker: J. Ron Brinson  
 President  
 Board of Commissioners  
 Port of New Orleans

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SUNDAY, MAY 6, 1990

7:30-10:00 A.M. Buffet Breakfast

10:15 A.M. Closing Membership Meeting  
 (Members Only)

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SPONSORS

FRIDAY

SEAFOOD PARTY

Sponsored by:

Atlantic Container Line  
 Air Cargo Association  
 American Ocean Freight Services  
 Australia New Zealand Direct Line  
 Ayers Steamship Agency, Inc.  
 Barwil Agencies (Louisiana) Inc.  
 Care Shipping, Inc.  
 Central Gulf Lines, Inc.  
 Columbus Line, Inc.  
 Concorde Lines  
 Deppe Lines  
 DHL Worldwide Express  
 Evergreen Marine Corp.  
 Gulf & Atlantic Maritime Services, Inc.  
 Hapag-Lloyd (America) Inc.  
 Honduran Express Line  
 Intermarine, Inc.  
 Interocean Steamship Co., Inc.  
 Kerr Steamship Co., Inc.  
 Lykes Bros. Steamship Co., Inc.  
 Maersk Inc.  
 Mittercon International, Inc.  
 NAVCONSA  
 Nedlloyd Lines  
 Nexos Line  
 Nikou Shipping, Inc.  
 NLS (USA), Inc.  
 Norton Lilly International, Inc.  
 NYK Line (North America), Inc.  
 Oceans International Corp.  
 Oceanwide USA  
 OOCL (USA), Inc.  
 P&O Container Line  
 Riise Shipping, Inc.  
 Soncha Chartering  
 Spanish Line Steamship Co.  
 Strachan Shipping Co.  
 Waterman Steamship Corp.

GOLF TOURNAMENT

Sponsored by:  
 Gulf East Transport, Inc.

SATURDAY

BREAKFAST

Sponsored by:  
 Sea-Land Service, Inc.  
 and IFFACBANO, Inc.

TENNIS TOURNAMENT

Sponsored by:  
American Commercial Barge Line  
Atlantic Container Line/  
Atlantic Coast Express

PRE-BANQUET COCKTAIL PARTY

Sponsored by:  
Federal Express

**SUNDAY** BREAKFAST

Sponsored by:  
Board of Commissioners  
Port of New Orleans and  
IFFA&CBANO, Inc.

CONVENTION COMMITTEE

Convention Chairman: Helen Scott Callens  
Program Committee: W. S. App, Jr.  
Sheldon Bernstein  
Robert W. Cisco  
Reception Committee: David W. Tuttle  
Prize Committee: Thomas P. Kelley  
Lillia M. Martinez  
Lauren Pittelli  
Golf Tournament: Robert W. Cisco  
Tennis Tournament: Edw. R. Richeson, Jr.  
Convention Secretary: Lura C. Dixon

*Children are welcome to accompany  
their parents to breakfast only!*

*Meetings and Special Functions are for  
Registered Delegates only!*

*Registered Delegates are asked to wear their badges to all events!*

affiliated member of . . . .

